

YOUR **FIRST** CHOICE FOR SUPPLIES & EQUIPMENT

Pharmaceuticals
Laboratory Equipment,
Supplies & Instruments
Wastewater Treatment
Supplies & Chemicals
EMS Supplies &
Medications
Forensic Supplies
Vaccines

John Taylor Vice-President

Executive Management

John Taylor is a senior level executive with 25 plus years operations management experience in delivering increased revenues and profits in highly competitive markets; proven track record in building and revitalizing organizations; developing innovative strategic plans to drive change and grow revenues, exploit market opportunities, increase profitability, maximize capital investments and stakeholder value.

John is a results-oriented, decisive leader who is proficient at instituting cost-savings initiatives and achieving aggressive performance objectives; record includes profitable leadership in highly competitive environments.

Taylor is known for building cross-functional teams, developing business partnerships / relationships and as achiever of exceptional rather than expected results. John has excellent communication and training skills and adept at crafting corporate vision that fosters growth and winning atmosphere. John has established the role of a trusted member of the executive team and supports Taylor Distribution Group's vision and strategy.

Experience

Transportation Experience~ Labor Relations~ Contract Negotiations ~ P&L Management and Financial Reporting~ Strategic and Market Planning ~Sales and Business Development ~Budgeting and Expense Control ~Customer / Vendor Relations ~ Employee Recruitment/ Counseling/Training ~ Process Improvement ~Staff Development and Motivation ~ Key Account Management and Retention ~ Public Relations National / International Management~ Revenue and Profit Maximization~ Marketing and Sales Development

John holds a Bachelor of Science Degree in Business Administration from Stillman College.



OUR CLIENTS

City of Dallas Fire & Rescue
Dallas Water Utilities
Dallas Police Department
Williamson County
Prairie View A&M University